We are a vertically integrated, family-owned company established in 1954, supporting 200+ people and their families and offering these services year-round:

- Over 2,000 feet of dockage
- Fuel - 30,000 gallon capacity
- Ice Plant - 40 tons daily with a storage capacity of 100 tons
- Commercial Cold Storage (Bridgeton)
- 7 Tractors and Trailers
- 15 Company owned fishing vessels
- 500 metric ton (1.1 million pound) daily freezing capacity
U.S. REGIONAL FISHERY MANAGEMENT

Lund’s participates in the federal and interstate fishery management process involving the New England and Mid-Atlantic Fishery Management Councils’ and the Atlantic States Marine Fisheries Commission’s regulation of the more than 20 species of fish landed each year in Cape May.
VALUE OF NJ COMMERCIAL FISHING

✓ Six Billion Annually in NJ Import/Export Sales
✓ 30,000 Employed – many multi-generational
✓ In 2018, the Port of Cape May - Wildwood, NJ landed 102 million pounds of fish and shellfish worth $66 million dollars; the #10 port, by value, in the U.S. and #3 on the Atlantic coast
✓ Four of the Top Six Ports in the Mid-Atlantic are in NJ
✓ In the Mid Atlantic Region NJ is the Largest Producer of:
  ✓ Sea Scallops
  ✓ Surf Clams & Quahogs
  ✓ Squid
  ✓ Mackerel & Herring

NJ COMMERCIAL FISHING INDUSTRY INVESTMENTS

✓ Tens of Millions of Dollars, annually, support;
  ✓ Vessel Maintenance & Financing of New Vessels
  ✓ Cold Storage Infrastructure (Ice, Freezing, Storage)
  ✓ Food Processing and Packaging Technologies
  ✓ Dock Maintenance & Improvements - Bulkheads, Pilings, Dredging

✓ Support Regional Shipping Chains and Wholesale Food Distributors as 80% of the Product Landed Leaves NJ for U.S. and Export Markets

✓ Support Docks with Direct Retail and Restaurant Operations

✓ Largest Year Round Employer in Many NJ Shore Communities Sustainably producing food from the sea
NJ IS DISPROPORTIONATELY IMPACTED, WITH OUR MOBILE GEAR FISHERIES OPERATING REGIONALLY – OUR GOAL IS TO COEXIST; NOT BE REPLACED IN A RUSH TO CREATE NEW JOBS THAT MAY OR MAY NOT MATERIALIZE*

* NATIONAL WIND WATCH: “SCOTS OFFSHORE WIND FARM REVOLUTION HAS CREATED JUST 6% OF JOBS FORECAST BY MINISTERS”; FEBRUARY 20, 2020
THE BOEM PROCESS IS BROKEN

✓ GSSA Has Been Active Since the Beginning- Fisherman’s Energy proposed

✓ Fishing Grounds Have Not Been Used to Identify or Rule Out Lease locations by BOEM – Array Spacing, Transit, Construction Impacts on the Marine Environment & Transmission Issues Are Now Being Discussed and Unresolved

✓ BOEM and Developers Are Not Listening to Spatial Needs of Industry

✓ Environmental Analysis Occurs During Construction Design

    TOO LATE!

✓ THE BOEM LEASES Will Displace the Federal Fisheries Surveys, the Foundation of Establishing Sustainable Fisheries in the Region
GSSA’s REQUEST

✓ Let The Fishing Industry Identify Locations that Minimize Impact

✓ Force Developers to Have Real Conversations on Design and Locations (CZM Conflict Process)

✓ Slow the Process So Mistakes Can Be Prevented
Responsible Offshore Development Alliance

Membership – Enthusiastic and growing!
- North Carolina to Maine & West Coast
- ~30 Federal and State-permitted fisheries
- Atlantic fishing associations, dealers, processors, and over 125 vessels
- Recent West Coast members

Memorandum of Understanding with NOAA/NMFS & BOEM
Signed March 2019
- Identifies areas of mutual interest between agencies and RODA
- Promotes engagement of commercial fishing industry in offshore wind development process
- Commits to incorporate fishing expertise in planning and development
- Support development of regional research and monitoring efforts
RODA’s Joint Industry Task Force

Provide a forum for commercial fishermen and offshore renewable energy developers to identify areas of cooperation and solutions to areas of conflict.

Committed participation from 5 largest lease-holding developers and RODA members for quarterly meetings and information exchange
RODA’s REQUEST

✓ Let The Fishing Industry Identify Locations that Minimize Impact

✓ Force Developers to Have Real Conversations on Design and Locations (States utilize CZM Conflict Process)

✓ Slow the Process So Mistakes Can Be Prevented
Wind Energy Meetings in NJ December-March, Requiring More and More Fishing Industry Time and Resources to Address

- December 18 NJ Environmental Resources Offshore Wind Working Group – DEP Commissioner McCabe, Chair (Tuckerton) - Next meeting March 25, Manahawkin
- Equinor Array Design Exploration Workshop - Philadelphia - January 14
- Orsted (Ocean Wind) Array Design Workshop - Cape May - January 16 & Barnagat January 17
- Avangrid Renewables (Kitty Hawk Wind) – MAFMC, Duck, NC – February 11
- Equinor NJ Open Houses March 9-12 (Cape May, Galloway, Manahawkin & Point Pleasant Beach)

RODA – rodafisheries.org
MAFMC – mafmc.org
NEFMC – nefmc.org

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